Investment Performance

This report provides historic performance for investment options available through TAL Life Insurance Services Limited investment products as at 31 December 2022. The results may be different to the investment performance return shown on your annual statement, which takes into account your individual account management cost, tax and timing of transaction in your account.

| | Unit Price | Quarterly % | 1 Year (Annualised) % | 3 Years (Annualised) % | 5 Years (Annualised) % | 10 Years (Annualised) % |
|---|------------|-------------|--------------------------|---------------------------|---------------------------|----------------------------|
| Westpac Foundation Plan (& Children's Foundation Plan) | | | | | | |
| Balanced Growth Fund | 2.40 | 3.05 | -6.25 | 1.42 | 2.24 | 3.86 |
| Long Term Growth | 3.75 | 3.62 | -5.90 | 2.23 | 2.99 | 4.69 |
| Diversified Growth | 3.23 | 3.08 | -5.85 | 1.67 | 2.45 | 4.04 |
| Moderate Growth Fund | 1.88 | 1.66 | -5.52 | -0.73 | 0.22 | 1.72 |
| Diversified Stable | 2.01 | 1.70 | -5.37 | -0.56 | 0.10 | 1.18 |
| Conservative Growth Fund | 1.66 | 1.65 | -5.07 | -1.28 | -0.39 | 0.86 |
| Cash Plus | 1.58 | 0.59 | 1.00 | 0.37 | 0.27 | 0.36 |
| Money Market Fund | 1.50 | 0.58 | 1.06 | 0.38 | 0.34 | 0.46 |
| Westpac Universal Life (& Children's Head Start Plan) | | | | | | |
| Growth Asset | 5.32 | 3.08 | -6.17 | 1.57 | 2.50 | 4.08 |
| Income Accumulation | 2.64 | 0.58 | 1.00 | 0.37 | 0.38 | 0.43 |
| Dynamic Growth | 5.37 | 3.62 | -5.89 | 2.22 | 3.11 | 4.77 |
| Westpac Insurance Bond (& Children's Head Start Insurance Bond) | | | | | | |
| Growth Asset | 6.68 | 3.18 | -5.60 | 1.96 | 2.85 | 4.40 |
| Income Accumulation | 3.00 | 0.33 | 0.47 | 0.19 | 0.27 | 0.49 |
| Dynamic Growth | 5.65 | 3.70 | -5.58 | 2.55 | 3.43 | 5.06 |
| Westpac Investment & Protection Plan (& Children's Head Start Plan) | | | | | | |
| Managed Growth | 4.16 | 3.20 | -5.34 | 2.13 | 3.04 | 4.60 |
| Growth Plus | 4.98 | 3.75 | -5.42 | 2.74 | 3.60 | 5.26 |
| Managed Stable | 2.40 | 1.82 | -4.42 | -0.61 | 0.37 | 1.56 |
| Cash Based | 1.86 | 0.58 | 1.00 | 0.37 | 0.54 | 0.74 |
| | | | | | | |

| | Unit Price | Quarterly % | 1 Year (Annualised) % | 3 Years (Annualised) % | 5 Years (Annualised) % | 10 Years (Annualised) % |
|---|------------|-------------|--------------------------|---------------------------|---------------------------|----------------------------|
| Westpac Investment Bond (& Children's Head Start Investment Bond) | | | | | | |
| Managed Growth | 4.16 | 3.20 | -5.34 | 2.13 | 3.04 | 4.60 |
| Growth Plus | 4.98 | 3.75 | -5.42 | 2.74 | 3.60 | 5.26 |
| Managed Stable | 2.40 | 1.82 | -4.42 | -0.61 | 0.37 | 1.56 |
| Cash Based | 1.86 | 0.58 | 1.00 | 0.37 | 0.54 | 0.74 |
| Westpac Rollover Bond | | | | | | |
| Capital Guaranteed(*) | 2.80 | 0.57 | 0.93 | 0.33 | 0.47 | 0.65 |
| Balanced Growth - Plus | 9.03 | 3.94 | -8.03 | 1.71 | 3.08 | 5.23 |
| Westpac Rollover Investment Bond | | | | | | |
| Growth Plus | 7.83 | 4.73 | -7.33 | 2.98 | 4.32 | 6.63 |
| Managed Growth | 6.53 | 4.09 | -7.57 | 2.22 | 3.60 | 5.76 |
| Managed Stable | 3.41 | 2.67 | -6.40 | -1.19 | 0.30 | 1.94 |
| Cash Based | 2.39 | 0.69 | 1.15 | 0.47 | 0.75 | 1.05 |
| Westpac Variable Income Plan | | | | | | |
| Balanced Growth Fund | 4.42 | 4.47 | -8.09 | 2.11 | 3.50 | 5.95 |
| Managed Growth | 5.94 | 4.47 | -8.07 | 2.09 | 3.49 | 5.94 |
| Moderate Growth Fund | 3.10 | 2.56 | -7.52 | -0.80 | 0.72 | 2.99 |
| Growth Plus | 6.89 | 5.19 | -8.15 | 2.78 | 4.18 | 6.82 |
| Managed Stable | 3.16 | 2.55 | -7.13 | -1.74 | -0.23 | 1.78 |
| Conservative Growth Fund | 2.58 | 2.56 | -7.18 | -1.66 | -0.18 | 1.79 |
| Money Market Fund(*) | 2.41 | 0.73 | 1.19 | 0.42 | 0.54 | 0.89 |
| Cash Guaranteed(*) | 2.41 | 0.73 | 1.19 | 0.42 | 0.54 | 0.89 |
| | | | | | | |

Important information

These products are closed to new investors.

This Investment Report is provided by TAL Life Insurance Services Limited, ABN 31 003 149 157, AFSL 233728 (TLISL).

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Please note that unless stated otherwise, no guarantee is given by TLISL that the objectives of any of the investment products or funds will be achieved. Past performance is not a reliable indicator of future performance. The value of an investment may rise or fall with the changes in the market. However, for the funds marked with an asterix, TLISL guarantees that the unit price will not fall.

The information contained in this Investment Report is of a general nature only and has been prepared without taking into account your financial situation, needs or objectives. You should consider the appropriateness of this information having regard to these things before making any investment decision. Your financial adviser can help you in relation to your investment decisions and can tailor a financial plan that is appropriate for you.

For any queries relating to this Investment Report, please contact 131 817 between 8.30am to 6pm AEST Monday to Friday.